



March 12, 1982

HARLEY-DAVIDSON

**PARTS & ACCESSORIES BULLETIN**

P&A 177

## **INVENTORY CLEARANCE SALE**

**\$43,000 WORTH OF MERCHANDISE**

**CAN BE YOURS FOR AS LITTLE AS \$5,000**

This merchandise listed on the attached two pages is being liquidated. The total represents approximately \$43,000 worth of merchandise at Dealer Net Prices. You can buy for as little as \$5,000. Here's all you have to do:

- 1.) You have to buy all the items listed. You cannot bid on selected items.
- 2.) You must call or send your bid to your Parts & Accessories Account Representative in Milwaukee by Friday March 26, 1982.
- 3.) Your bid must be for a minimum of \$5,000. Highest bidder gets merchandise. In case of a tie, highest bid will be broken by a draw.
- 4.) Terms are standard Net 30 days, and you must pay the freight or pick up the merchandise at our warehouse in Milwaukee.
- 5.) All bids subject to Credit Department approval.

### ***Simple Hey!***

- \*\*\* Don't miss this opportunity to buy first quality merchandise at liquidation level prices.
- \*\*\* Some dealers may want to pool together to put in a bid.
- \*\*\* Remember you can use this merchandise in many ways:
  - \*\* Loss leaders to build store traffic
  - \*\* Give aways with Parts & Accessories purchases
  - \*\* Give aways with demonstration rides
  - \*\* Give aways at open houses

**HURRY! YOU ONLY HAVE UNTIL MARCH 26TH.**

**TO PUT IN YOUR BID!**

ACCESSORIES INVENTORY LISTING

<u>Part Number</u>	<u>Description</u>	<u>DLR Net</u>	<u>Size</u>	<u>Pieces</u>	<u>Extended Dir Price</u>
98030-76V	Face Shield	\$2.60		76	\$ 197.60
98352-78V	Rain Gloves	.95		4	3.80
98159-76V	"VNT" Gloves	6.50	10	46	299.00
98153-53V	Tan Buckskin Gloves	18.00	7 9 12	1 27 32	
				60	1,080.00
98002-77V	Ties #1	3.40		280	952.00
98009-79V	Hats	3.70		27	99.90
98296-38V	AMA Emblem	.70		55	38.50
99281-81V	American Flag Decal	.39		715	278.85
99215-80V	Power Blend Radio	8.50		1,099	9,341.50
99129-78V	Wallet	15.57		434	6,757.38
98027-80V	Sun Visor W/Eagle	2.00		1,177	2,354.00
99050-80V	Golf Car Lighter	6.70		262	1,755.40
99051-80V	Golf Car Ashtray	8.25		129	1,064.25
99052-80V	Golf Car Mug	7.50		181	1,357.50
99114-80V	Golf Car Key Fob	1.10		12	13.20
98232-78V	Black #1 Halter Top	3.45		1,884	6,499.80
98233-78V	Black #1 Panties	1.75		657	1,149.75
98591-81V	Hats	22.70	SM MED XLG	3 157 18	
				178	4,040.60
98250-73V	Leather Vest	59.95	36 38 42 50	19 2 3 18	
				42	2,517.90

Accessories Inventory Listing  
 Page 2

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<u>Part Number</u>	<u>Description</u>	<u>DLR Net</u>	<u>Size</u>	<u>Pieces</u>	<u>Extended Dir Price</u>
98134-70V	Jacket	\$30.00	40	1	\$ 30.00
98253-79V	Vest	25.00	LG	1	25.00
98590-81V	Hat	22.70	LG	15	340.50
98455-77V	Belt	7.25	SM	4	29.00
98113-80VL	R/R Jacket	127.50	32L	14	1,785.00
98235-80V	Teri Shirts	9.75	XLG SM	54 <u>36</u>	877.50
				90	
98234-80VP	Peach T-Shirt	4.90	XLG	47	230.30
98121-77V	Pants	35.00	32	1	35.00
98252-79V	Blk Leather & Denim Vest	25.00	M	6	150.00
98234-80VW	Lacy White Top	4.90	LG	46	<u>225.40</u>
	TOTAL				\$43,548.63