



HARLEY-DAVIDSON

## PARTS & ACCESSORIES BULLETIN

MARCH 6, 1985

P&A #242

INTRODUCING: 'YEAR-ROUND" QUANTITY DISCOUNTS ON OUR BEST SELLER

### THE CYCLE CHAMP AND CYCLE QUEEN

Beginning March 15, we will be offering our Cycle Champ and Cycle Queen leather jackets, all sizes, on a year-round quantity discount program.

The Cycle Champ has been one of our best sellers and coupled with the Spring selling season, we know you will be able to sell leathers by promoting them at your own discounted price.

Now you can sell the original Cycle Champ from Harley-Davidson for the same price your competitors are selling cheap imitations. Top quality at a comparable price; how can you go wrong?

The chart below will give you the quantity discounts available.

	<u>QUANTITY</u> <u>1 - 3</u>	<u>QUANTITY</u> <u>4 - 8</u>	<u>QUANTITY</u> <u>9 - 14</u>	<u>QUANTITY</u> <u>15+</u>
98100-83V (Regulars)				
Sizes 34-48	\$125.97	\$120.97	\$116.97	\$107.97
50-52	132.97	128.00	123.00	114.00
98100-83VL (Longs)				
Sizes 34-48	\$132.97	\$128.00	\$123.00	\$114.00
50-56	139.97	135.47	130.00	120.00
98105-83VW (Womens)				
Sizes 30-42	\$118.97	\$116.00	\$110.00	\$102.00

Again, these prices go into effect on March 15!



DEALER ORDER
ORDER # DATE
DEALER NO
ORDER # TYPE
WARRANTY CLAIM NO

FBI  
ACCU

**S H I P** **NAME** \_\_\_\_\_  
**I** **ADDRESS** \_\_\_\_\_  
**1 **CITY/STATE/ZIP** \_\_\_\_\_**

**PLEASE USE PART NUMBERS  
DO NOT USE FOR  
CORRESPONDENCE**

**ALL ORDERS MUST BE ACCEPTED BY MR. WATNER, WISCONSIN 53201**

All goods covered by this order, including goods not ordered, will be shipped on priority (unless at time of shipment. Goods are purchased for resale and delivery made to purchaser F O B Factory, Milwaukee, Wisconsin or other point of origin.) No delivery is purchase. Any delay in shipment shall not release purchaser of liability. Delay in delivery may be due to factors beyond our control, such as fire, flood, war, or other circumstances, or return of goods to seller; purchaser shall pay the entire cost (cannot Company policy from time to time, as liquidated damages for lost of sale. Purchaser may

This order is accepted shall be subject to probability of goods to seller for accepted order. Seller shall not be liable for any loss or damage to goods. Goods accepted by seller prior to the date of shipment, and in 1910 of ship plus ten to twenty five percent of selling price, as determined by responsible for collection and payment of all Federal, State and local taxes.

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CORRESPONDENCE



**HARLEY-DAVIDSON MOTOR CO., INC.**  
P.O. BOX 594 MILWAUKEE, WIS., U.S.A. 53201  
**PARTS AND ACCESSORY ORDER**

TYPE CODE	ORDER TYPE	VEHICLE IDENTIFICATION NUMBER
R	REGULAR	
P	POLICE	
D	DOWN VEHICLE	
W	WARRANTY	

DEALER ORDER
ORDER DATE
DEALER NO
ORDER TYPE
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<b>FOR OFFICE USE ONLY</b>
ACCT.
FBI ACCT

QUANTITY	PART NUMBER	NAME
		CYCLE CHAMP YEAR-ROUND QUANTITY DISCOUNT
	98100-83V	CYCLE CHAMP, MENS' REGULAR
		34
		36
		38
		40
		42
		44
		46
		48
		50
		52
	98100-83VL	CYCLE CHAMP, MENS' TALLS
		34
		36
		38
		40
		42
		44
		46
		48
		50
		52
		54
		56

PLEASE USE PART NUMBERS  
DO USE FOR  
CORRESPONDENCE

ALL ORDERS SUBJECT TO ACCEPTANCE AT MILWAUKEE, WISCONSIN 53201

All goods covered by this order, including goods back ordered, will be held at price quoted at time of shipment. Goods are purchased for resale and delivery is made to purchaser F.O.B. Factory, Milwaukee, Wisconsin at either point of origin. If this order as accepted shall be subject to pre-delivery of goods to seller for delivery to purchaser. Any delay in shipment shall not relieve purchaser of responsibility for payment of goods. Any request for cancellation of this order or rearrangement or return of goods to seller, purchaser shall pay the entire cost of return of goods plus ten or twenty five percent of selling price as determined by Company policy from time to time as liquidated damages for loss of sale. Purchaser will be responsible for collection and payment of all Federal, State and local taxes that apply on the retail sale.

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